Minnesota Housing Partnership

GREATER MINNESOTA HOUSING FUND

2018-2019 HOUSING INSTITUTE
Workshop 5 – Agenda
May 14 - 15, 2019

Tuesday, May 14, 2019

3:00	Arrival & Check-In
	Hotel staff will guide you to the registration table
3:30	Housing Institute Registration
4:00	Welcome, Agenda Review
4:15	Blue Water Senior Housing Case Study
	Barbara Dolan, Minnesota Housing Partnership
5:00	A Respectful Conversation; Focusing on Creating an Even Better Community!
	Victoria McWane-Creek; Minnesota State Community and Technical College
6:00	Dinner
7:00	A Prairie Homeless Companion
	Maren Ward, zAmya Theater; Ashley Ward, Place Based Productions

Wednesday, May 15, 2019

8:00	Breakfast
9:00	Close to home: An Overview of Local Housing Trust Funds
	Casey Lauderdale, MHP Community Development Officer
	Elizabeth Glidden, MHP Director of Strategic Initiatives and Policy
10:00	Break – Hotel Checkout
10:15	The MHFA Consolidated RFP: An Inside Look
	Tal Anderson, MHFA
11:30	Introduction of Funders and Team Elevator Pitches
	Tal Anderson, MHFA; Deb Flannery, GMHF; Stephanie Vergin, Alicia Jones, Dawn Winter, USDA-RD
11:45	Lunch
12:45	Funders Round Table Part 1
1:15	Funders Round Table Part 2
1:45	Funders Round Table Part 3
2:15	Where do we go from here?
	Survey and discussion – led by Barbara Dolan, MHP
3:00	Team reflection, workshop evaluation and Commencement

2018 HOUSING INSTITUTE:
May 2019 – Speakers

Victoria McWane-Creek, Minnesota State Community and Technical College

victoria.mcwanecreek@gmail.com



Victoria has been working at M State for the past five years and is a doctoral student at Concordia University. Along the way to a Liberal Studies degree at Eastern Oregon University, Victoria also spent time at the University of Utah, Salt Lake Community College, and Blue Mountain Community College before completing her undergrad Bachelors of Science degree. She completed her Masters in Instructional Design (education) and Human Performance (coaching) at the University of North Dakota.

Victoria is committed to community service, and served three terms as an AmeriCorps VISTA. She is currently serving her eleventh year on the Youth Advisory Council of the Workforce Area Board, and also serves on the Women's Foundation of Minnesota Young Women's Initiative Committee. She Chairs the City of Fergus Falls Human Rights Commission and is a Trustee for the Mahube-Otwa Community Action Partnership, is an Art of Hosting practitioner, and a Respectful Conversations Project Lead Facilitator.

In her spare time, Victoria has a passion for music and loves to sing.

Casey Lauderdale, Minnesota Housing Partnership

casey.lauderdale@mhponline.org



Casey provides support for technical assistance and capacity building programs at MHP, drawing on her background in long-range city planning and project experience in non-profit affordable housing development. She has specialized knowledge in land use and zoning applications, community-focused research and analysis, and housing funding sources such as LIHTC. Originally from Fresno, California (Go Dogs!), Casey relocated to the Twin Cities to complete a Masters in Urban and Regional Planning at the Humphrey School of Public Affairs. In her spare time she enjoys reading, video games, walks in the park, and going to new breweries.

Elizabeth Glidden, Minnesota Housing Partnership

elizabeth.glidden@mhponline.org



Elizabeth drives MHP policy and program initiatives toward outcomes that improve the quality, affordability and availability of housing in Minnesota and beyond. She is a public policy professional and lawyer with more than 25 years of experience. Elizabeth served as Council Member for the City of Minneapolis from 2006-17 and Council Vice President from 2013-17, advocating for state and local affordable housing policies, improving the Section 8 program, leading historic designation processes for projects associated with our past public policies of segregation and racial covenants, and advising on community development. Prior to her City Council service, Elizabeth represented individuals as an employment and civil rights lawyer for more than 10 years. Elizabeth is a 2013 Bush Fellow, focusing her fellowship on race-conscious leadership development for local elected officials.

Barbara Dolan, Minnesota Housing Partnership

barbara.dolan@mhponline.org



Barbara joined MHP in 2015 and has over nineteen years' experience working in the affordable housing industry. At MHP, Barbara collaborates with rural organizations to address community development and housing challenges. In addition to administering MHP's predevelopment loans, she is responsible for leading MHP's Institutes and in providing direct technical assistance to beneficiaries. Barbara has experience delivering high-level project technical coordination, construction project management, grant writing, financial management, training-event management, and compliance monitoring for Minnesota LIHTC and FDIC projects. She holds a Bachelor degree from Minot State, a Housing Development Finance Professional certification from the National Development Council, is a licensed real estate broker in Minnesota, and is registered with the NMLS.

Deb Flannery, GMHF

dflannery@gmhf.com



As the Director of Programs and Lending, Deb manages and leads the lending and program teams. She oversees borrower and developer relationships and leads inter-agency initiatives. Deb has over 20 years of professional experience with expertise in affordable housing, real estate finance, public administration, and urban planning. Prior to joining GMHF, Deb was with the Iowa Finance Authority and Dakota County Community Development Agency. She has a BA in Political Science from the University of St. Thomas and a Masters in Urban and Regional Planning from the University of New Orleans.

Stephanie Vergin, USDA-RD

stephanie.vergin@usda.gov



Stephanie Vergin is the housing program director for USDA Rural Development (RD) in Minnesota. Stephanie is responsible for multifamily rental and single family homeownership programs at RD. Prior to joining RD in 2011, Stephanie spent 15 years working in affordable housing and community development as a loan/program officer and director of special projects at the Greater Minnesota Housing Fund and as a senior analyst in community affairs at the Federal Reserve Bank of Minneapolis. Stephanie holds a bachelor's degree in political science and economics from the University of Minnesota and a master's degree in public affairs from the Humphrey School at the University of Minnesota.

Alicia Jones, USDA-RD

alicia.jones@usda.gov



Alicia Jones is an Area Specialist for USDA Rural Development in Minnesota. One of Alicia's goals in single family housing is to help individuals or families purchase or repair their homes by providing low interest loans or grants. Alicia is also responsible for multifamily rental housing. Prior to coming to RD in 2011, Alicia was employed with Kandiyohi Abstract & Title Co and North American State Bank working in housing.

Alicia has a bachelor's degree in business administration with minor in management from Southwest State University.

Dawn Winter, USDA-RD

dawn.winter@usda.gov



Dawn Winter is currently a Loan Specialist with USDA Rural Development (RD) based in Alexandria, MN. For the last 18 years Dawn has held a few different roles within RD, most with an emphasis on providing housing to families in rural MN – Support Staff member, Guaranteed Single-Family Housing Specialist and Direct Single-Family Housing Specialist. Dawn started her federal career in 1998 by working at various USDA Farm Service Agency offices for 3 years in North Dakota, and then transitioned to calling Minnesota home away from home in 2001!

Dawn holds a Bachelor of Arts degree in Religious Studies and a Bachelor of Science degree in Psychology from the University of North Dakota. She enjoys traveling both locally and abroad, singing in choirs, and spending quality time with friends and family.

Tal Anderson, MHFA

tal.anderson@state.mn.us



Tal Anderson is the Community Initiatives Manger in the Single Family (home ownership) division at Minnesota Housing. In this role, he manages single family development resources, targeted home improvement programs, and homeownership education, counseling and coaching programs. Tal has been at Minnesota Housing for almost 20 years. Previous to Minnesota Housing, he ran home ownership programs for non-profit agencies in Saint Paul and Milwaukee. Tal has an undergraduate degree from Saint Olaf College, and a Master in Public Administration (MPA) from Hamline University.

zAmya Theater Directed by Maren Ward and Eric Avery

https://www.zamyatheater.org/connect



zAmya is a Sanskrit word that means "aiming at peace." For zAmya, aiming at peace means aiming toward a community with safe, stable, affordable housing options for all. zAmya Theater was founded in 2004 by Minneapolis citizen Lecia Grossman. Lecia wanted to learn about homelessness working "with" people, not "for" them. With support from theater professionals and homeless advocates, she devised a process for bringing homeless and housed together to create theater, learn from one another, and share with the broader community. Through captivating performances and creative collaboration workshops, zAmya builds understanding and connection between citizens who have experienced homelessness and those who have not.

Maren Ward (Director) is a performer, director and community-based theater maker. Maren has been director of the zAmya Theater Project since its inception in 2004. She has a BA in Dramatic Arts and Dance from Macalester College, studied at the Moscow Arts Theater School, and is a recipient of a 2007 McKnight Theater Artist Fellowship.

Tonight's Performance is a work-in-progress script reading of A Prairie Homeless Companion: A travelling live radio show amplifying stories of homelessness and housing instability in Southwestern MN.
**inspired by and satirizing MPR's Prairie Home Companion

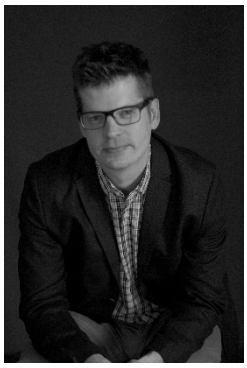


Created by zAmya Theater Project, Placebase Productions and the Southwest MN Housing Partnership/Partnership Art Program.
Written by Josef Evans with input from community members in and around the Southwest Minnesota cities of Hutchinson, Willmar, Marshall, and Worthington.

Directed by Eric Avery and Maren WardPerformed by Eric Avery, Robert Blood, Annette Butler, Maren Ward and Arminta Wilson and the audience! Project Manager – Ashley Hanson Music performed by: Darwin Dyce, Val Buysse, Richard Handeen, Samson Obel
Over the past four months, the artist team has been hosting Story Circles and interviews and compiling research to inform the script for the production. In April we held script readings during which attendees have had a chance to share their ideas and feedback for the production. Tonight we'll ask for your feedback as well as we shape the final show for a tour around Southwest Minnesota in July and August, 2019.









Bluewater Senior Housing

Can this work?



Objectives of this activity

- Participants will become familiar with funding resources for housing development
- Participants will gain experience in evaluating sources and uses
- Participants will recognize the effect of revenue vs. expense on the sustainability of a project
- Participants can utilize skills learned in current and future development projects



Factors to consider…

- Strong Community Support
- Could be added to Historic Registry
- Acquisition Cost = $1 + closing costs
- Local benefactor may provide $30K to cover predevelopment work
- FHA requires an elevator
- Main level for commercial use (head start and CAC shows interest)
- Variety of funding sources to consider
- Preliminary cost estimate
- Market rate vs. HUD Fair Market – mix of income targets



Is this project viable?

1. What funding resource(s) could be utilized to capitalize the Bluewater Senior Housing project?
   - Who are the end users?
   - What are the income targets?
   - Any funding streams specific to the area/building/user?
   - What is the capacity of the owner/property management?
   - How will any debt service of resource affect the sustainability of project?
   - What are the terms of compliance? (short term vs. long term)



Is this project viable?

Rental Project Worksheet

Project Name: Bluewater Senior Housing
Total Units: 24

Amounts in income targeting and rental income chart will populate with information entered in shaded areas of table below. Be sure to include manager's unit as part of the total units in the project.

Project will include: Only multi-family buildings (5+ units/building)
Project is: Rehab/Adaptive Reuse

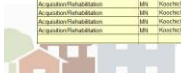
Income Targeting	# Units
<= 50% AMI	5
51% - 60% AMI	3
61% - 80% AMI	11
Over 80% AMI	5
Total Units	24

Rental Income	
Annual Rent	$188,760
Tenant's Share	$188,760
Rental Subsidy	$0

Bedroom Size	# Units
0 = SRO	0
1	5
2	19
3	0
4	0

Absorption period (lease-up) per market study or timeline, in number of months: 3

Activity Type	State	County	# of Units	Bedrooms per Unit	Assumed HH Size	Targeted Income	Target Income for Maximum Rents	Total Monthly Rent	Tenant's Monthly Rent Share	Housing Ratio	Annual Rent Amount
Acquisition/Rehabilitation	MN	Koochiching	3	2	3	51%-60%	$35,280	$680	$680	23.13%	$24,480
Acquisition/Rehabilitation	MN	Koochiching	5	1	1.5	<=50%	$24,525	$522	$522	25.54%	$31,320
Acquisition/Rehabilitation	MN	Koochiching	11	2	3	61%-80%	$47,056	$680	$680	17.34%	$89,760
Acquisition/Rehabilitation	MN	Koochiching	5	2	3	Over 80%		$720	$720	0.00%	$43,200
										0.00%	$0

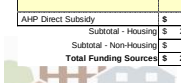


Is this project viable?

LIHTC Equity	$ 256,000.00
MHFA Challenge Grant	$ 250,000.00
Tax Increment Financing	$ 150,000.00
MHFA LMR Loan	$ 280,092.00
GMHF	$ 200,000.00
Historic Tax Credits	$ 392,832.00
Local Employers	$ 50,000.00
HOME	$ 120,000.00
AHP Direct Subsidy	$ 750,000.00
Subtotal - Housing	$ 2,448,924.00
Subtotal - Non-Housing	$
Total Funding Sources	**$ 2,448,924.00**

C	D	E	F	G	H	I	J	K	L
Non-Housing	Total ($=C)	Direct Code	Status Code	Rate (%)	Term (years)	Amort Period (years)	Annual Debt Svc (Housing) Must Pay Only	Annual Debt Svc (Non-Housing) Must Pay Only	Must Pay? (Y/N)
	$ -	15							N
	$ 256,000.00	4							N
	$ 250,000.00	18	Requested	0.000%	30.0	0.0			N
	$ 150,000.00								
	$ 280,092.00			5.000%	40.0	40.0	$ 16,120		Y
	$ 200,000.00			4.000%	30.0	30.0	$ 11,480		Y
	$ 392,832.00								
	$ 50,000.00								
	$ 120,000.00			0.000%	30.0	30.0			Y
	$ -								
	$ -								
	$ -								
	$ -								
	$ -	1	Requested						

Debt service - Housing: $ 28,360
Debt service - Non-Housing: $
Total Debt Service: $ 28,360



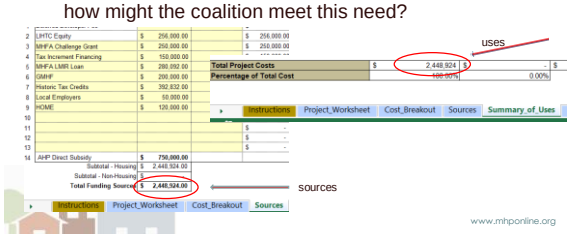
Is the project Viable

2. What are the funding cycles for each source – when are applications due and when are the awards announced?
   - LIHTC Equity – Part of MHFA Consolidated RFP – due June 3, 2019
   - MHFA Challenge Grant – Part of MHFA Consolidated RFP – due June 3, 2019
   - Tax Increment Financing – dependent on City and/or bonding
   - MHFA LMIR Loan – accepted throughout the year
   - GMHF – pipeline basis
   - Historic Tax Credits – application necessary prior to work beginning
   - Local Employers – check with local employers
   - HOME – Part of MHFA Consolidated RFP – due June 3, 2019
   - FHLB AHP – open May 1st, due May 31st 2019



Is this project viable?

3. Is there any gap in funding that needs to be filled and how might the coalition meet this need?

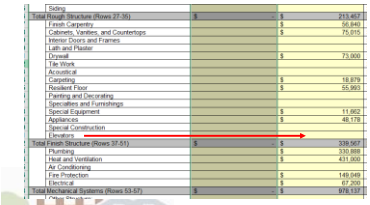


Is this project viable

4. Is the budget complete; are there specific costs missing? If so, list them and explain how the missing costs will affect the budget.
   - Example – the summary states that an elevator will need to be installed in order to meet Fair Housing Act regulations and yet it was not included in the construction cost estimate.



Is this project viable?



Siding		
Total Rough Structure (Rows 27-36)	$ -	$ 213,467
Finish Carpentry		$ 56,840
Cabinets, Vanities, and Countertops		$ 75,015
Interior Doors and Frames		
Lath and Plaster		
Drywall		$ 73,000
Tile Work		
Acoustical		
Carpeting		$ 18,879
Resilient Floor		$ 55,993
Painting and Decorating		
Specialties and Furnishings		
Special Equipment		$ 11,662
Appliances		$ 48,178
Special Construction		
Elevators		
Total Finish Structure (Rows 37-51)	$ -	$ 339,567
Plumbing		$ 310,888
Heat and Ventilation		$ 431,000
Air Conditioning		
Fire Protection		$ 149,049
Electrical		$ 67,200
Total Mechanical Systems (Rows 53-57)	$ -	$ 978,137

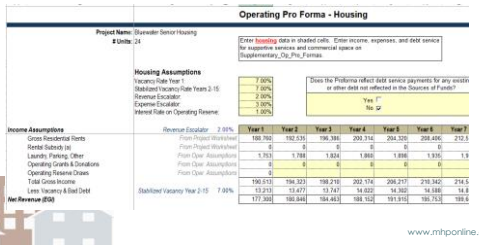
How does the addition of missing costs such as this affect the budget?

- It will raise the cost of construction which in turn means more resources will be needed to complete the project.
- If those resources impose additional debt service, then more revenue or fewer expenses will be required in order for the project to operate at a financially sustainable rate.

Is this project viable?

5. Based on the debt on this project, an assumed vacancy rate of 7% and assumed operating costs listed in the proforma (including reserves), is this project self supporting?

Is this project viable?



Operating Pro Forma - Housing

Project Name: Bluewater Senior Housing
Units: 24

Enter housing data in shaded cells. Enter income, expenses, and debt service for supportive services and commercial space on Supplementary_Op_Pro_Formas.

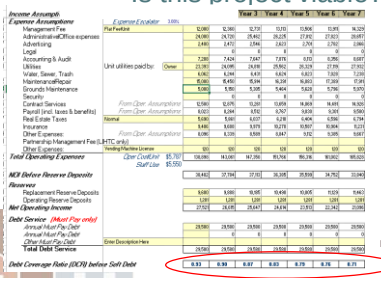
Housing Assumptions

Vacancy Rate Year 1:	7.00%
Stabilized Vacancy Rate Years 2-15:	7.00%
Revenue Escalator:	2.00%
Expense Escalator:	3.00%
Interest Rate on Operating Reserve:	1.00%

Does the Proforma reflect debt service payments for any existin or other debt not reflected in the Sources of Funds?
Yes: ☐
No: ☑

Income Assumptions	Revenue Escalator 2.00%	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7
Gross Residential Rents	From Project Worksheet	188,760	192,535	196,386	200,314	204,320	208,406	212,5
Rental Subsidy (s)	From Project Worksheet	0	0	0	0	0	0	
Laundry, Parking, Other	From Oper. Assumptions	1,753	1,788	1,824	1,860	1,898	1,935	1,9
Operating Grants & Donations	From Oper. Assumptions	0	0	0	0	0	0	
Operating Reserve Draws	From Oper. Assumptions	0						
Total Gross Income		190,513	194,323	198,210	202,174	206,217	210,342	214,5
Less Vacancy & Bad Debt	Stabilized Vacancy Year 2-15 7.00%	13,213	13,477	13,747	14,022	14,302	14,588	14,8
Net Revenue (EGI)		177,300	180,846	184,463	188,152	191,915	195,753	199,6

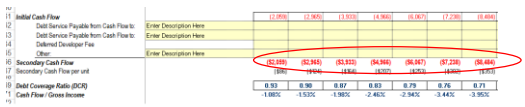
Is this project viable?



DCR should be 1.00 or greater!

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Is this project viable?

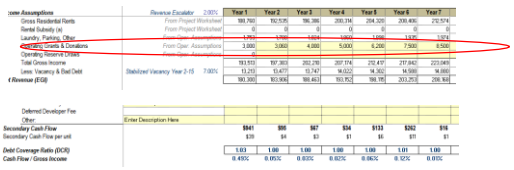


How much income would you need from the commercial space rental in order to offset any operating deficits?



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Is this project viable?





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Is this project viable?

- Are there other strategies that could be implemented to make this project sustainable?
  - Reduce project costs
  - Reduce debt service
  - Lower operating expenses
  - Increase revenue

Is this project viable?

- You may not be a developer, but understanding some basic financing concepts may help you in:
  - deciding whether or not it's worth moving forward on a particular project
  - selecting a developer to work on the project
  - help you decide the extent of your involvement ie. general owner, property manager, investor, etc.
  - not looking like a deer in the head-lights when talking with potential developers or funders

Questions?



Connect with MHP!

- Website: mhponline.org
- Twitter: @followMHP
- Facebook: facebook.com/mnhousingpartnership





Creating a Better Community

Using a community engagement framework to position ourselves to do the work of equity and inclusion

05/14/2019
MHP Housing Institute

1



Victoria McWane-Creek M.S.

From disruption to development…by design

- Art of Hosting Practitioner
- Conversations that Matter Convener
- Curriculum Developer for Adult Learners
- Director of Housing and Residential Life Programs
- Equity & Inclusion Organizer
- Intercultural Development Inventory Qualified Administrator
- Respectful Conversations Facilitator
- Workshop Designer & Trainer

2

Objectives

Share	Who What Why How
Identify	Opportunities Components Key steps

3

Who

Is experiencing the problem?
The Uncomfortable Truth

Is responsible for solving the problem?

4

What



OPPORTUNITIES



GOALS



PROCESSES

5

How

How did we decide to proceed together?

How have we done this differently than previous efforts?

How will we measure success?

6

Why

Why does it matter at all, let alone here and now?

Local Leaders Want to Make a Commitment to Diversity

7

Community Engagement Streams

Using Different Models to Fulfill Different Purposes	Exploration – Respectful Conversations Process
	Conflict Transformation – Sustained Dialogues
	Decision Making*
	Collaborative Action – Communities of Practice

8

Community Conversations & Communities of Practice





9

Community Collaborations & Partnerships

Intercultural Development Inventory (IDI)

Anti-Poverty Cohort

Family Services Collaborative

10



Questions

11

CONTACT

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12

Minnesota Housing Partnership

Close to Home:

An Overview of Local Housing Trust Funds



Housing Institute
May 2019

Presentation Outline

- What is a Local Housing Trust Fund?
- Establishing a LHTF
- Operating a LHTF
- Examples
- Additional Resources

Exercise

1. List your community's most pressing housing needs
2. Rank them in order of priority
3. Circle in **blue** what you currently have funding for
4. Circle in **green** what you would fund if you had more money



What is a Local Housing Trust Fund?

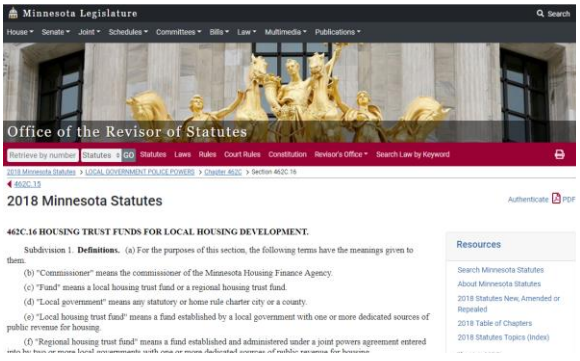
Housing Trust Funds (HTFs) are **established by elected government bodies** at the city, county, or state level

They **dedicate public revenues** to a **distinct fund** that is used to **address housing needs**



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MN Statute 462C.16



Why a LHTF?

- Housing shortages
- Cost-burdened households
- Substandard housing units



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Benefits

1. Dedicated
2. Predictable
3. Leverages
4. Flexible
5. Promotes

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Benefits - Dedicated

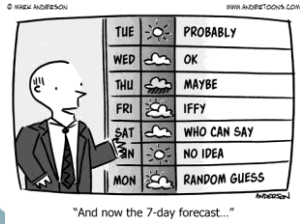
- Best practice recommendation: Recurring funding source, not subject to annual appropriation or budgeting process



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Benefits - Predictable

- Allows for long-term planning for municipalities and developers



"And now the 7-day forecast..."

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Benefits - Leverages

On average, **every $1** a city trust fund invests in housing **leverages $6** in additional public and private funds.



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Benefits - Flexible

- Can encourage a variety of activities
- Can address changing needs over time
- Can fill gaps not served by other programs



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Benefits - Promotes

- Elevates housing as a local priority



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Benefits

“Local control for a local issue”

- Randal Hemmerlin, Executive Director
Red Wing Housing & Redevelopment Authority

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Proven Nationwide

49 states

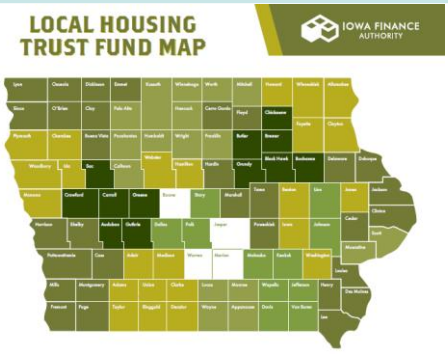
800 HTFs in cities, counties and states

$2.5 billion a year generated



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Proven in Rural Communities



Define Goals

Based on your community's needs, what problem(s) do you want your LHTF to help solve?

Identify Funding Sources

- HRA levies
- Bond proceeds
- Tax Increment Finance (TIF)
- Donations or private contributions
- Grants & loans from gov't or private sources
- Loan repayment proceeds
- Appropriations by local gov't

Recurring and dedicated funding is best!

Select an Administrator

- Government Agency or Nonprofit
  - Establish the HTF's programs
  - Develop program documents that guide day-to-day operations
  - Fund projects
  - Take fiscal responsibility for the fund
  - Oversee fund operations
  - Create an annual report

Projects/Programs to Support

- Grants
- Loans

For development, rehab, or financing

- Loan guarantees
- Match other funds
- Down payment assistance
- Rental assistance
- Homebuyer counseling services





*Up to 10% of the fund may go towards admin expenses

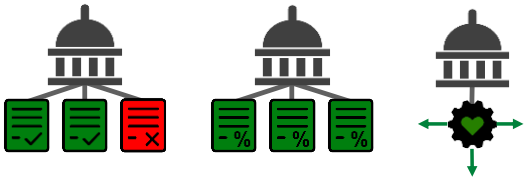
Demographic/Geographic Targeting

Examples:

- ≤ 30 - 80% Area Median Income (AMI)
- Seniors
- Larger families
- Downtown
- Transit Corridors
- Near Education or Employment Centers

Distribution of Funds

- Distribution Process:
  - Competitive application process (i.e. RFP or NOFA)
  - Non-competitive set-asides
  - Channel through existing programs



MN Municipalities with a LHTF

Adopted:

- Bloomington
- Goodhue County
- Hennepin County
- Minneapolis
- Red Wing
- Rochester*
- Saint Louis Park
- Saint Paul

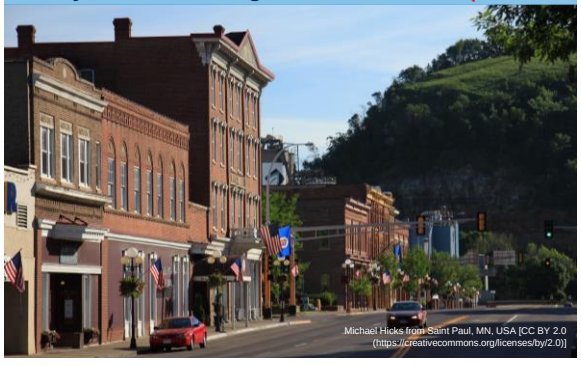
In consideration:

Alexandria
Northfield
Saint Cloud
Winona
Detroit Lakes

*privately organized, non-public

www.mhponline.org

City of Red Wing



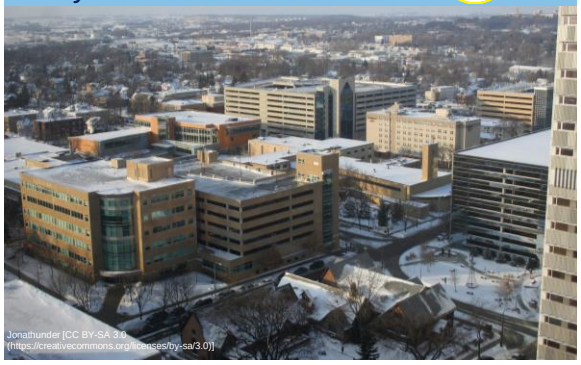
Michael Hicks from Saint Paul, MN, USA [CC BY 2.0 (https://creativecommons.org/licenses/by/2.0)]

County of Goodhue



By McGhiever - Own work, CC BY-SA 3.0, https://commons.wikimedia.org/w/index.php?curid=23271228

City of Rochester



Jonathunder [CC BY-SA 3.0 (https://creativecommons.org/licenses/by-sa/3.0)]

Additional Resources

- **Community Change** – Housing Trust Fund Project
  http://housingtrustfundproject.org
- **Enterprise Community Partners** – *Piecing it Together: A Framing Playbook for Affordable Housing Advocates*
  https://www.enterprisecommunity.org/resources/piecing-it-together-framing-playbook-affordable-housing-advocates
- **MHP** – Housing Research
  https://www.mhponline.org/publications
- **MHP** – Local Housing Trust Fund Manual
  forthcoming

www.mhponline.org

Minnesota Housing Partnership

Connect with MHP!

Website: mhponline.org

Twitter: @followMHP

Facebook: facebook.com/mnhousingpartnership

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Funding Resources

Note: Rural LISC routinely has a great list funding resources in their newsletters

National / Multi-Regional

- Ameriprise Financial
    - Focuses grantmaking to three areas: 1) Meeting Basic Needs, 2) Supporting Community Vitality, and 3) Volunteer-Driven Causes.
    - Under Meeting Basic Needs, the organization supports grants that address the need for shelter:
        - Emergency shelter, including youth homelessness
        - Transitional housing, permanent supportive housing and efforts to end chronic homelessness
        - Housing-first models (programs quickly providing housing and then addressing needed services)
        - Achieving and maintaining home ownership, repair and maintenance efforts helping keep seniors, veterans and other populations in their homes
    - Has previously given money to housing organizations like Aeon and PPL.
- Bush Foundation (est. 1953)
    - Serves Minnesota, North Dakota, South Dakota and the 23 Native nations that share the same geographic area.
    - Grants include:
        - Bush Prize for Community Innovation (up to $500,000). Celebrates organizations with a track record of successful community problem solving by offering a flexible grant of 25 percent of the organization's last fiscal year budget, up to $500,000.
        - Community Creativity Cohort ($100,000). A participant-led, capacity building program to support organizations that make art and culture central to problem solving.
        - Community Innovation Grants ($200,000). Funds problem-solving projects that make the region better for everyone.
        - Ecosystem Grants (as much as $200,000 over two years in general operating support. The grants are not to exceed 25 percent of an organization's operating budget). Provide general operating support to help sustain organizations that create unique and significant value for our grantees, Fellows and other organizations.
        - Event Sponsorship (up to $50,000)
- Ford Foundation (est 1936)
    - Mission is to reduce poverty and injustice, strengthen democratic values, promote international cooperation, and advance human achievement. Based in New York City.
    - Donations and grants
        - Less than one percent of unsolicited grant ideas result in funding. Requests are submitted through a general web "Idea Submission" form.
        - Grants challenge inequality through seven areas: 1) Civic Engagement and Government, 2) Creativity and Free Expression, 3) Future of Work, 4) Gender, Racial, and Ethnic Justice, 5) Internet Freedom, 6) Just Cities and Regions, and 7) Natural Resources and Climate Change
    - Examples of previous grants
        - $145,000 to Minnesota Community Foundation, core support to coordinate a statewide transportation campaign to raise awareness and support for transit expansion and operation in the Twin Cities metro region
        - $500,000 to The University of Chicago, collaborative project between the Arts and Public Life Department and the Rebuild Creative Industries Accelerator project to create an artist-led manufacturing node on Chicago's South Side

        - $100,000 to the Council on Foreign Relations, Religion and Foreign Policy Initiative to help religious leaders and scholars deepen their understanding of issues at the nexus of religion and foreign policy
- Foundation Center
    - Delivers information about philanthropy in the US and around the world. Maintains databases on existing foundations, donors, and grant-making charities as well as conducting research on trends in philanthropy.
    - Does not make grants.
- The Hearst Foundations
    - Focus Areas include Culture; Education; Health; and Social Services (incl. affordable housing)
    - Has supported grants up to $250,000
- Marguerite Casey Foundation
    - Marguerite Casey Foundation exists to help low-income families strengthen their voice and mobilize their communities in order to achieve a more just and equitable society for all.
    - We provide funding in the areas of advocacy, activism, and education, rather than issue-specific funding, as we recognize that families do not experience poverty one issue at a time.
    - The Native Voice Network was founded in response to the need for a national voice for Native American families and communities in local and national policy issues impacting Native communities. More than thirty Native American organizations are members of the NVN, representing urban and rural tribal communities.
    - It is unclear how to apply for grants. Their contact page notes: The Foundation does not accept or respond to unsolicited grant proposals, inquiries or letters of intent.
- Kalliopeia Foundation
    - Our grant program prioritizes creative work that has both a powerful local effect and inspires others on a broader scale, strengthening the emerging community of leaders working at the confluence of ecology, culture, and spirituality.
- National Endowment for the Arts
    - Art Works: These grants support artistically excellent projects that celebrate our creativity and cultural heritage, invite mutual respect for differing beliefs and values, and enrich humanity. Matching grants generally range from $10,000 to $100,000. A minimum cost share/match equal to the grant amount is required.
    - Challenge America: These grants support projects that extend the reach of the arts to underserved populations. Matching grants are for $10,000. A minimum cost share/match equal to the grant amount is required. Total project costs must be at least $20,000 or greater.
    - Our Town: These grants support projects that integrate arts, culture, and design activities into efforts that strengthen communities by advancing local economic, physical, and/or social outcomes. Successful Our Town projects ultimately lay the groundwork for systemic changes that sustain the integration of arts, culture, and design into strategies for strengthening communities. Matching grants range from $25,000 to $100,000, with a minimum cost share/match equal to the grant amount.
- Northwest Area Foundation
    - A minimum of 40 percent of our grants go to Native-led organizations working to build local economies, create good jobs, help low-income people build financial-management skills, strengthen Native nonprofits, and empower Native people to thrive on their own terms.
    - Serves projects in Minnesota, Iowa, North Dakota, South Dakota, Montana, Idaho, Washington, Oregon, and the 75 Native nations that share the same geography
    - Makes grants by invitation only

Funding Resources

- Reconnecting America repository of federal grant opportunities
  - Grants Directory
- Terra Viva Grants Directory
  - Primarily focused on international
- W.K. Kellogg Foundation (WKKF)
  - Prioritizes early childhood development. "Priority places" include Michigan, Mississippi, New Mexico, New Orleans, Haiti, and Mexico, and focus areas include childhood development and health, secure families, racial equity, and community and civic engagement. Offers research and development "toolkits" describing best practices in a variety of topics.
  - Available grants
    - Applications are reviewed throughout the year and approved on a rolling basis.
- Rural LISC
  - Community Facilities Fund to provide capital to help develop and improve essential community facilities in rural areas. Rural LISC utilizes this fund to provide permanent and construction-to-permanent financing for rural community facilities, including health care centers, hospitals, educational facilities, and other nonprofit and public facilities in rural communities with populations under 20,000.
- Robert Wood Johnson Foundation (est. 1972)
  - The Robert Wood Johnson Foundation (RWJF) is the nation's largest philanthropy dedicated solely to health.
  - Focus Areas are: a) Health Leadership, b) Health Systems, c) Healthy Communities, and d) Healthy Kids, Healthy Weight.
- AARP
  - **Community Challenge** grant program is part of the nationwide AARP Livable Communities initiative that helps communities become great places to live for residents of all ages. The program is intended to help communities make immediate improvements and jump-start long-term progress in support of residents of all ages. No minimum or maximum amounts are given, but the emphasis is on small-scale projects that can be completed over a few months.

Native Development

- TRAVOIS (est 1995)
  - Consulting firm focused exclusively on promoting housing and economic development for American Indian, Alaska Native, and Native Hawaiian communities. Secures funding primarily through tax credit programs including LIHTC and New Markets Tax Credit. In addition to Housing Development and Economic Development, they also consult on asset management and design/construction project management.
- Community Development Financial Institutions Fund – Native Initiatives, Department of Treasury
  - Created to further support the creation and expansion of Native CDFIs. Offers financial assistance to Native CDFIs as well as other funding awards.
  - Financial Assistance award
    - Available to Certified or Certifiable CDFI, or have at least 50% of activities serve Native Americans, Alaska Natives, and/or Native Hawaiians
  - Healthy Food Financing Initiative
    - CDFIs selected to receive a Financial Assistance award may also receive Healthy Food Financing Initiative award to expand healthy food financing activities
  - Technical Assistance
    - Used to increase their capacity to serve communities and/or create or become certified CDFIs.

Funding Resources

- Federal Reserve Bank of Minneapolis Center for Indian Country Development (est 1990s)
    - Areas of focus and research: land, business and entrepreneurship, housing and homeownership, education.
    - Does not make grants but serves as a founding member and co-leader of several Indian Business Alliances. Has available resources regarding Native Development.
- First Nations Development Institute (est 1980)
    - American Indian Institute dedicated to strengthening and revitalizing the economies of Native American, Alaska Native, and Native Hawaiian communities. Offers technical assistance and training and direct financial grants in five key areas: achieving Native financial empowerment, investing in Native youth, strengthening tribal and community institutions, advancing household and community asset-building strategies, and nourishing Native foods and health. Based in Longmont, CO.
    - Available grants: Native Youth and Culture Fund, Nourishing Native Children, Native Arts Initiative, Native Agriculture and Food Systems Initiative, Native Language Immersion Initiative, and Food Sovereignty Grants. Listserv available for NOFA.
    - Also supports http://www.nativegiving.org, a crowdfunding site for youth-oriented projects
- Indian Land Tenure Foundation
    - Focuses on issues of Indian ownership and management of land within original reservation boundaries and areas of tribal significance. Focuses on educating about tribal land management, cultural awareness, increasing economic opportunities, and reforming legal mechanisms relating to land sovereignty.
        - Grants are given in the areas of: Education, Cultural Awareness, Economic Opportunity, and Legal Reform
- Native Americans in Philanthropy (NAP)
    - Membership based organization promoting investment in, with, and for Native peoples, supported by membership revenue, grants, fee-for service, consulting services, and donations.
    - Provides programming and professional development for Native nonprofits, foundations, and Tribal governments, including leadership academy programs, webinars, Native summits, and youth dialogs.
    - #GenIndigenous Response Fund (in partnership with the Minneapolis Foundation): The Fund pools investments from different sources and a Native grant committee awards grants of up to $5,000 to groups supporting youth organizing and activism and building long-term power for Native American youth. Organizations apply the funds to 3-6-month projects, including strategic communications, education, workforce development, juvenile justice, resiliency, traditional knowledge, sustainability, environmental justice, health, and trauma and healing.
    - Native Voices Rising (in partnership with the Common Counsel Foundation): The fund pools investments from individual donors and foundations to make flexible grants of $5,000-$15,000 to Native-led organizations that are improving the lives of their community members.
- Native Learning Center (NLC)
    - Model activity program of the Seminole Tribe of Florida Housing Department. Free training and technical assistance to Native Americans and those working within Indian County, addressing NAHASDA essentials.
    - Does not make grants but has resources regarding available grants.
- Osage Nation Foundation (est 2005)
    - Non-profit to promote development of Osage Reservation and Osage Nation communities. Five-member Board of Trustees appointed by the Principal Chief of the Osage Nation to staggered three-year terms; all appointments are subject to confirmation by the Osage Congress. Based in Southlake, Texas.
    - Available grants

        - Arts Matching Grant to Osage artists and arts-focused organizations
        - Osage Nation Foundation Charitable Grants: funds projects and activities that directly benefit Osage citizens and the Osage Nation. Individuals and organizations are eligible for these grants and the maximum amount available is $2,500. No matching funds from the recipient are required. Foundation contact Bill Webb: 405-415-0383 / bwebb@osagefoundation.org
- Seventh Generation Fund for Indigenous Peoples, Inc (est 1977)
    - Dedicated to promoting Indigenous Peoples' self-determination and sovereignty of Native nations. Recognizes critical need for resources, technical assistance, and training to address larger need for healthy and sustainable environments. Based in Arcata, CA.
    - Sponsors workshops and conferences nationally throughout the year addressing issues such as program planning, conflict resolution, group dynamics, grant writing, sustainable agricultural practices, and financial management that are open to Native and Non-Native community members.
    - Organizations may apply for one grant per fiscal year. The Seventh Generation Fund does not support: Individuals, Non-Native organizations, religious missionizing efforts, purchase of vehicles, heavy equipment, capital campaigns, or scholarship funds.
    - Eligibility
        - Minimum of 80% Indigenous Board of Directors as well as an Executive Director
        - Operating budget of $150,000 per year or less
        - Nonprofit status
    - Available grants
        - Up to $10,000: General Operating for ongoing operation costs; Project specific support for special events or initiatives; capacity building for staff training, purchasing of equipment or other organization development needs
        - Up to $3000 (Traveling Song Initiative): supports travel for Indigenous Peoples' participation in regional, national, and international meetings, advocacy, skills building, and decision-making opportunities. Requests accepted on an ongoing basis.
        - Up to $500 (Mini grants): General.
- Shakopee Mdewakanton Sioux Community
    - One of four Dakota Tribes in Minnesota. Based in Prior Lake, MN.
    - SMSC uses revenue from its Gaming Enterprise (established in the 1990s) as the source of donations to various organizations and causes. It has provided $500M in economic development loans to other tribes as well as contributing to support regional governments and infrastructure.
    - Donations and grants
        - Donations are reviewed on a monthly basis
        - Grant requests should include budget justifications and detailed project description as well as letter of support from local tribal council for organizations located on reservations. Examples of past recipients.
    - Additional charitable giving
        - SMSC Endowed Scholarship to various universities nationwide including all U of M campuses
        - Free medical, dental, and vision care via mobile unit across MN
- Honor the Earth: Native Communities Program
    - Honor the Earth was established in 1993 to address two of the primary needs of the Native environmental movement: the need to break the geographic and political isolation of Native communities, and the need to increase financial resources for organizing and change. Over our twenty-five years of operations, we have re-granted two million dollars to just over 200 Native

American communities. We are proud to support the work of Native-led organizations throughout North America.
    - Has in the past supported grants under the categories of 1) renewable energy, 2) sacred sites, 3) media and arts, 4) food and agriculture, 5) youth and education, 6)

Environmental

- KaBOOM!
    - National nonprofit dedicated to building playgrounds for children.
    - Build-it-Yourself Grant Offers $15,000 grants to municipalities, schools, and child-servicing nonprofits to be used toward the purchase of playground equipment.
    - Other grants: Build it with KaBOOM!, Creative Play, and Play Everywhere
- National Park Service Land & Water Conservation Fund
    - States and local governments are eligible to apply for matching grants to fund public outdoor recreation and areas and facilities.
    - Outdoor Recreational Grant Program: Sponsored by the National Park Services through the Land & Water Conservation Fund. Provides grants to acquire land, plan, and develop recreational areas including hiking trails and picnic areas. States, cities, counties, and park districts are eligible to apply. Funds allocated as matching with state grants.
- Recreational Trails Program
    - Administered by DOT, money allocated to states. Funding provided for maintenance and new construction of recreational trails and related facilities.
- USDA RD Community Facilities Direct Loan & Grant Program
    - Provides funding to develop essentially community facilities in rural areas, i.e. health care facilities, public facilities including street improvements, community support including community centers and fairgrounds, public safety services including police stations and public works vehicles, educational services including libraries, utility services, and local food systems including community gardens and greenhouses.
    - Offers low interest direct loans and grants. Grant approval terms include size of community, median household income thresholds, and location of proposed project.

Infrastructure

- EPA Brownfields Grants
    - EPA's Brownfields Program provides direct funding for brownfields assessment, cleanup, revolving loans, environmental job training, technical assistance, training, and research.
- EPA Smart Growth
    - Technical Assistance: Offers a variety of technical assistance programs, many aimed or inclusive of rural communities.
    - Grants: None offered at this time.
- US DoT
    - Surface Transportation Block Grant Program: In general, STBG projects may not be on local roads or rural minor collectors. There are a number of exceptions to this requirement, such as the ability to use up to 15% of a State's rural suballocation on minor collectors. Other exceptions include: bridge and tunnel projects; safety projects; fringe and corridor parking facilities/programs; recreational trails, pedestrian and bicycle projects, and safe routes to school projects; boulevard/roadway projects largely in the right-of-way of divided highways; inspection/evaluation of bridges, tunnels, and other highway assets; port terminal modifications; and projects within the pre-FAST Act title 23 definition of "transportation alternatives."
    - Tribal Transportation Program

Funding Resources

Minnesota

- MN Council of Nonprofits
  - Foundations Deadlines
  - Grants Directory
- Minnesota Philanthropy Partners
- State of MN Grants Directory
- Minnesota Initiative Foundations
  - Founded by the McKnight Foundation, featuring 6 regional foundations:
    - The Initiative Foundation, serving the 14 counties of Central MN. Based in Little Falls. Grants seldom exceed $5,000.
    - The Northland Foundation serves the 7 counties of northeastern MN. Based in Duluth. Has previously supported grants up to $50,000.
    - The Northwest Minnesota Foundation serves 12 counties. Based in Bemidji. Supports grants at least up to $25,000.
      - NMF is committed to leading and supporting collaborative efforts to add housing capacity in the region. It is NMF's goal to help add 1,500 new housing units to the region's housing inventory by 2024.
    - The Southern Minnesota Initiative Foundation serves 20 counties. Based in Owatonna. Grants up to $20,000.
    - The Southwest Initiative Foundation serves 18 counties. Based in Hutchinson. Grants from $1,000 to $20,000.
    - The West Central Initiative serves 9 counties. Based in Fergus Falls.
- Springboard for the Arts Grants Directory
- Blandin Foundation
  - A private foundation based in Grand Rapids, MN. The organization's mission is to be a trusted partner and advocate to strengthen rural Minnesota communities, especially the Grand Rapids area, to produce healthy, inclusive rural communities.
  - Eligibility: Minnesota organizations serving, and preferably located in, rural communities of 35,000 residents or less, with projects having a clearly Minnesota organizations serving, and preferably located in, rural communities of 35,000 residents or less
  - Three focus areas include:
    - Itasca County Area Vibrancy: Supporting work that meets the economic, social, physical, cultural and spiritual/wellness needs of Itasca-area residents
    - Rural Community Leadership: systemic change through leadership
    - Expanding Opportunity: Improving education, entrepreneurship, and employment
  - Grants above $50,000 are reviewed quarterly, while grants below are reviewed within 2 months
- Compeer Financial
  - Compeer Financial is a member-owned, Farm Credit cooperative serving and supporting agriculture and rural communities in Minnesota, Illinois, and Wisconsin.
  - Compeer offers six grants: Emergency Response Equipment, Rural Feasibility Study Grant, New Farmer Support, County Fair Facility, Agriculture Education, and a General Use grant.
  - General Use grants must support education, environment, technology, or quality of life programs that enrich agriculture and rural America. Limited to $10,000 per organization.
  - Rural Feasibility Study grants can support studies that may result in economic development and improved community assets (market research, cost analysis, financial projections, assessment of facilities, development of a business plan)

    - Non-profit organizations serving rural areas, educational institutions, and state, county, local or tribal governments are eligible to apply. Must be located in the service area.
- Mardag Foundation:
    - Makes grants to nonprofit organizations that improve the quality of life in Minnesota for children, seniors and other at-risk populations, and for programs in education and arts.
    - Grants up to $200,000; most between $5,000 to $50,000.
- Otto Bremer Trust
    - Offers grants and mission-driven investments to organizations in Minnesota, North Dakota, and Wisconsin.
    - The Foundation arm of Bremer Bank
    - Grant categories include
        - Short-term basic needs (incl. food shelves, transitional housing)
        - Community asset building (incl. business dev., planning, housing, adult education)
        - Health & well-being (incl. health services, recreation, job skills)
        - Restorative and emergency services (incl. domestic/sexual abuse prevention/recovery, navigating justice system, and disaster response)
    - Grants from $1,000s to $100,000+
    - Grants are generally restricted to organizations described in Section 501(c)(3) of the Internal Revenue Code and to governmental entities
- US Bank Community Possible Grant Program
    - Mission: The building blocks that made our country great – a stable job, a home to call your own, and a community connected through culture, recreation, and play – continue to be at the heart of possibility for all of us. Through U.S. Bank's Community Possible platform, we invest our time, resources, and passion in economic development by supporting efforts to create stable jobs, better homes, and vibrant communities.
    - Only 501(c)(3)s eligible
    - Three grant categories:
        - Work: Small business technical assistance, financial literacy, job training and placement
        - Home: Affordable homes, transitional housing, homeownership and foreclosure counseling
        - Play: Arts, culture, recreation, active play
-

Oklahoma

- Oklahoma Center for Nonprofits (est 1981)
    - Member-based organization dedicated to making Oklahoma nonprofits more effective. Hosts events including "Nonprofit Day at the Capitol" and trainings statewide ranging from computer classes to topics in nonprofit development and financial trainings. Board includes members of Cherokee Nation and Chickasaw Foundation.
    - Does not make grants.
    - Offers repository of resources for nonprofits.
- Top giving foundations in OK
- The Anne & Henry Zarrow Foundation
    - The mission of The Anne & Henry Zarrow Foundation is to lift our neighbors out of poverty by supporting housing and shelter resources, social services and basic human needs, mental health and indigent healthcare initiatives, and programs that empower and inspire community members to improve their lives.

  - The Foundation supports nonprofits that provide shelter, utility assistance, and basic needs as well as sustainable models of supportive housing, such as those advanced by the Mental Health Association Oklahoma.
  - Primarily supports metropolitan Tulsa, but sometimes statewide OK
-

Oregon

- Ben B. Cheney Foundation
  - The Foundation's primary giving area is Medford/Jackson County. The Foundation also makes a few grants in Grants Pass/Josephine County.
  - Eight program areas: charity (incl. shelter), civic, culture, education, elderly, health, social services, youth.
- Meyer Memorial Trust
  - Since 2016, we've focused our grantmaking to better align with our mission: to work with and invest in organizations, communities, ideas and efforts that contribute to a flourishing and equitable Oregon.
  - Focus areas include Building Community, Equitable Education, Healthy Environment, and Housing Opportunities.
    - All Housing Opportunities investments support under-resourced communities, including communities of color, underserved rural communities and other marginalized populations. Funding will be prioritized for projects that reach Oregonians with incomes at or below 60 percent of Area Median Income (AMI) or Median Family Income (MFI). Grants up to $300,000. Generally does not support single-family or short-term housing.

https://www.collinsfoundation.org/welcome-collins-foundation

Washington

- State of Washington Charitable Trust Directory (pdf)
- Washington State Housing Trust Fund
  - Housing Trust Fund dollars support a wide range of projects serving a diverse array of low-income populations. Projects can serve people with incomes up to 80% of Area Median Income, but the majority of projects funded to date serve households with special needs or incomes below 30% of Area Median Income.
- Bill and Melinda Gates
  - Primarily focused on global health and poverty. Local support given to education and poverty alleviation activities.
- The Seattle Foundation
  - Supports a number of grants for community building and the arts. Focused on King and Snohomish Counties.
- Paul G. Allen Philanthropies
  - Focused on science, arts, and homelessness. Only accepts proposals via invitation.
- MJ Murdock Charitable Trust
  - Capital Projects (Strategic Project) grants: The Murdock Trust regularly makes grants that support construction, renovation, land purchase and other capital projects. In most cases, we prefer to receive requests for these types of projects once your organization has raised a portion of the needed funds.
    - Also funds Equipment & Technology acquisition and Program & Staff expansion

    - Requests are considered from organizations that fit with current Trust interest and have been ruled to be tax-exempt under Section 501(c)(3) of the Internal Revenue Code, and are not private foundations as defined in Sections 509(a)/170(b) of the Code. The Trust is not able to support organizations designated under Section 509(a)(3).
    - Strategic Project requests for less than $50,000 are discouraged
- The Norcliffe Foundation
    - Applications are accepted from nonprofit organizations with tax exempt status under Section 501(c)(3) of the Internal Revenue Code that operate in the eleven-county Puget Sound Region.
    - Areas of support include human services, healthcare, civic and community projects, education, and arts and culture. We make grants to capital and infrastructure projects, program or project support, general operating, and capacity building.
- Community Foundation for Southwest Washington
    - Nonprofits, fiscally-sponsored projects, government and tribal agencies, churches and schools working to address intergenerational poverty in Clark, Cowlitz, or Skamania counties are eligible to apply.
    - Supports grants for basic needs (incl. housing), educational attainment, and individual and community asset building.
- Innovia Foundation
    - As the community foundation for Eastern Washington and North Idaho, we convene partners to help communities improve education, preserve the environment, promote the arts and increase the quality of life for everyone.
    - Public charities with tax-exempt status under section 501(c)(3) of the Internal Revenue Code or federally recognized tribes are eligible.
- Medina Foundation
    - Serves 14 counties in the greater Puget Sound region.
    - Our primary areas of funding are family support, housing & homelessness, economic opportunity, youth development, hunger, and education. Our funding prioritizes organizations that provide direct services to people in these areas, particularly individuals and families who are low-income and in communities that have been marginalized or underserved.
- Campion Advocacy Fund
    - The Campion Foundation's grantmaking is grounded in strategy, targeted for maximum leverage, and by invitation only. We invest in high impact 501(c)(3) public charities, leaders, and partnerships that are working to protect wilderness, end homelessness and strengthen the nonprofit sector.
- Ben B. Cheney Foundation
    - Eligible Area includes Southwest Washington
    - Eight program areas: charity (incl. shelter), civic, culture, education, elderly, health, social services, youth.
- Yakima Valley Community Foundation
    - Organizations serving Yakima county or the Yakama Nation. Organizations from Kittitas may apply but funding is limited. The applicant must be a public charity with tax-exempt status under Section 501 (c) of the IRS, a federally recognized Tribe, or a unit of local government.
    - Annual grants (up to $25,000) can support basic needs, education, health and wellness, cohesive communities, arts and culture, and environment.
        - Capital expenditures for real estate or building construction of any kind is excluded
- The Community Foundation of North Central Washington
    - Considers grant applications only from nonprofit organizations in Chelan, Douglas and Okanogan counties.

Funding Resources

- Blue Mountain Community Foundation (BMCF)
    - Currently serving Walla Walla, Columbia, Garfield and Umatilla counties.
    - Grants are directed across the domains of a healthy community: arts and culture, basic needs, economy, education, environment, health and wellness, and neighborhoods and communities.
- Windermere Foundation
    - The Windermere Foundation is a 501(c)(3) nonprofit organization created by Windermere Real Estate for the purpose of raising and distributing funds to support low-income and homeless assistance programs for families throughout the Western U.S.
    - All funds must be distributed through an eligible nonprofit organization and readily tracked back to the families and children being served.
- Sherwood Trust
    - Supports organizations or communities in the Walla Walla Valley, defined as extending from Dayton, Washington to Milton-Freewater, Oregon.
    - Core Grants ($20,000+), Impact Grants (up to $20,000), and Operating Awards ($1,000-$5,000) that support resilient organizations; diversity, equity, and inclusion; community collaboration; and civic engagement.
- City of Spokane Grants
    - Capital Programs (funded with CDBG funds) are available for capital projects including land acquisition, rehabilitation, affordable housing and public facilities and improvements
- Empire Health Foundation
    - Vision to transform Eastern Washington into the state's healthiest region
    - Provides health-related grants, including for healthy aging, up to $15,000
- Byron and Alice Lockwood Foundation
    - Focused on education, health, and human services. Most grant requests awarded range from $5,000 to $30,000.
- Community Action Council of Lewis, Mason & Thurston Counties
    - Some of the Council's programs include Energy Assistance, Minor Home Repair, Commodity program & homeless prevention, the WIC program, weatherization & Monarch Children's Justice & Advocacy Center, Section 8 Program & Information & Referral, affordable housing.
- Smith-Barbieri Progressive Fund
    - The Smith-Barbieri Progressive Fund is a 501(c)3 charitable foundation that believes in the Inland Northwest's quality of life and its great future potential.
    - Focus areas include reducing poverty; broadening low cost, **affordable housing**; fostering a more dynamic and powerful constituency; and spotlighting the region.
-

Idaho

- Zions Bank (Idaho, Utah, and Wyoming)
    - CHARITABLE GIVING PROGRAM is offers grants to nonprofit organizations in the communities served by the bank in Idaho, Utah, and Wyoming. Grants are provided in the following areas: community service, education, diversity, health and human services, arts and culture, affordable housing, and economic development. No deadline is specified.

Housing Institute Team Reflection

Team Name_____

Please reflect as a team and write your thoughts in the space below. MHP will use these responses to improve Housing Institute activities, trainings, and technical assistance.

Thinking back since the start of the housing institute, how would you say your team has benefited in terms of:

New information

Relationship building

How you are operating or planning in your organization or region

Going forward, what do you foresee happening differently in your team/region due to the Housing Institute? What do you need to help make sure that any positive changes are not lost?

If you could change or improve anything about the Housing Institute what would it be?

Housing Institute Components Survey

You each received four dots. Please read the following list and place the dots next to the four components listed below that are most relevant to you.

a. Collaborating as a regional core team of 5 to 7 individuals.	
b. Collaborating on a real-life project.	
c. Having larger "community teams" to support work of core teams.	
d. Going through the Institute alongside other teams.	
e. Workshops every 4 months.	
f. Interim TA by MHP staff between workshops.	
g. Project "homework" between workshops.	
h. Readings assigned between workshops.	
i. The possibility of funding matches for collaborative projects.	

Minnesota Housing Partnership

2018-2019 HOUSING INSTITUTE
Workshop 5 – Evaluation
May 14th and 15th, 2019

For each statement below, put a checkmark for the response that best matches your belief about the workshop you just completed.	Strongly Agree	Agree	Neither Agree nor Disagree	Disagree	Strongly Disagree
MHP's "Bluewater Case Study" increased my knowledge of the development funding process.					
Why or why not? Was it useful?					
Victoria McWane-Creek's Presentation reinforced the incorporation of equity and inclusion in our work.					
Why or why not? Was it useful?					
"A Prairie Homeless Companion" was a sharp and poignant look at the housing needs in rural Minnesota.					
Why or why not? Was it useful?					
The Funder Round Table helped better prepare my team to pursue funding and provided new connections to funders.					
Why or why not? Was it useful?					

Minnesota Housing Partnership

Tal Anderson provided useful information on single famly and multi-family funding oppurtunities and contacts through MHFA.					
Why or why not?					
Casey Lauderdale and Elizabeth Glidden demonstrated potential benefits a Local Housing Trust Fund can provide to my community.					
Why or why not?					
Overall, the workshop was a worthwhile use of my time.					
Why or why not?					

Rate your satisfaction with the following:	**Very Satisfied**	**Satisfied**	**Neither Satisfied nor Dissatisfied**	**Dissatisfied**	**Very Dissatisfied**
Hotel Accommodations					
Meeting Space					
Food					

Please answer the following questions in the space provided to the right, Continue on the back of this sheet if necessary.

What specific aspects of the workshop do you feel were most valuable?	
What specific aspects of the workshop do you feel were the least valuable?	
What changes, if any, would you like to see for future workshops?	
Please share any additional comments, if any:	